# *Project Design Phase-I*

# *Problem-Solution Fit*

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| **Date** | **18 October 2022** |
| **Team ID** | **PNT2022TMID26022** |
| **Project Name** | **Smart Solutions for Railways** |

**PROBLEM – SOLUTION FIT: Purpose /Vision**: For reducing the word load and paper work for passengers

**AS**

**5. AVAILABLE SOLUTIONS**

**CC**

**6. CUSTOMER CONSTRAINTS**

**CS**

**1. CUSTOMER SEGMENT(S)**

**Explore AS, differentiate**

**Deﬁne CS, ﬁt into CC**

The user can book tickets on a website, where they will also receive a QR code that they can display to the ticket collector so that the ticket collector can scan it to retrieve the user's information.

Reducing the paper work of customer.

Passengers who are travelling in the train and ticket collector

**BE**

**7. BEHAVIOUR**

**RC**

**9. PROBLEM ROOT CAUSE**

**J&P**

**2. JOBS-TO-BE-DONE / PROBLEMS**

**Focus on J&P, tap into BE, understand RC**

**Focus on J&P, tap into BE, understand RC**

Due of their busy schedules and frequent international travel, the public needs an online booking method. In recent years, the waits in front of the ticket windows in railroad stations have gotten substantially longer.

We can show sincere empathy for the customer's dilemma by paying attention to what they have to say.

We may quickly learn how the consumer encounters problems with the application by reviewing the ration session.

The primary cause of the issue is a lack of technology in the past, since customers find it challenging to book tickets and check the whereabouts of trains.

In order to solve this issue, we implemented the QR code and GPS tracker for purchasing tickets and locating trains.

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| **Identify strong TR & EM** | **3.TRIGGERS TR**  Saves paper and work load | **10.YOURSOLUTION SL**  \*A website has been created where users may purchase tickets and receive a QR code that they can display to the ticket collector so they can scan it to retrieve the passenger's information.  \*By installing a GPS module inside the train, the website also displays the train's real-time positions.  \*The journey's location will be updated consistently on the website. The database will contain the user's booking information, which may be retrieved at any time. | 1. **6.CHANNELSof BEHAVIOUR CH**    1. **ONLINE**   People can book their tickets through online and they get a QR code through sms   * 1. **OFFLINE**   In web application passenger details is stored and the ticket collector can view their details at any time. | **Extract online & ofﬂine CH of BE** |
| **4. EMOTIONS: BEFORE/ AFTER EM**   * COUNTER TICKET MUST BE HANDLED WITH CARE, BUT SMS ON MOBILE IS ENOUGH; NO NEED TO TAKE PRINT OUT. * NO NEED TO TAKE OUT WALLET AND SHOW YOUR TICKET TO TTR, JUST TELL THEM YOUR NAME THAT YOU ARE A PASSENGER WITH A VALID PROOF. * YOU ARE BECOMING ENVIRONMENTALLY FRIENDLY AND CONTRIBUTING FOR A GREENER PLANET BY IGNORING PRINTOUT. * YOU NO LONGER NEED TO CARRY CASH WHEN BOOKING COUNTER TICKETS BECAUSE YOU CAN PAY FOR THEM ONLINE USING A BANK ACCOUNT ,WHICH MAKES YOUR LIFE EASIER. |